



The Safe Choice



HYSTER Lift Trucks

Over 120 Models
with Capacities from
2,000 to 105,000 lbs.



Hyster Company's history is characterized by an unmatched legacy of continuous innovation, superior market responsiveness, and a commitment to build the toughest lift trucks in the world.

Since Hyster Company was founded, we have been living the mission of our founder: "The sale of a Hyster® is just the beginning of the relationship with the customer." Customer satisfaction was and remains the focus of everyone in the company. Hyster is constantly searching for ways to provide equipment and services to meet customer's needs. That customer-facing focus has served us well for more than three quarters of a century.

In the past, and in the future, you can't go wrong with Hyster. We are **THE SAFE CHOICE**. We have the unmatched ability to meet and exceed our customers' needs. **THE SAFE CHOICE** is our continuing commitment to be the most trusted material handling equipment partner in the marketplace.

With a commitment that runs both deep and broad, Hyster truly is "THE SAFE CHOICE in lift trucks."



The Safe Choice

HYSTER® FULL LINE OF TRUCKS

Truck Type		Capacity (lbs)	Models
IC Pneumatic 	FORTIS® Line; Sit-down, Counterbalanced IC, Pneumatic Tire	3,000 – 4,000	H30FT / H35FT / H40FTS
		4,000 – 7,000	H40FT / H50FT / H60FT / H70FT
		8,000 – 12,000	H80FT / H90FT / H100FT / H110FT / H120FT
		13,500 – 15,500	H135FT / H155FT
IC Cushion 	FORTIS® Line; Sit-down Counterbalanced IC, Cushion Tire	3,000 – 4,000	S30FT / S35FT / S40FTS
		4,000 – 7,000	S40FT / S50FT / S55FTS / S60FT / F70FT
		8,000 – 12,000	S80FT / S80FT BCS / S100FT / S100FT BCS / S120FT / S120FTS / S120FT PRS
		13,500 – 15,500	S135FT / S155FT
Narrow Aisle 	Single and Double Reach, AC Powered	3,500 – 4,000	N35ZRS / N40ZRS / N30ZDRS
		3,500 – 4,500	N35ZR / N40ZR / N45ZR / N30ZDR / N35ZDR
	Order Picker	3,000	R30XMS2 (Std.); R30XM2 (Premium); R30XMA2 (Straddle)
		3,000	R30XMF2
	Very Narrow Aisle	3,000 – 3,500	V30ZMU / V35ZMU
Electric Counterbalanced 	4 Wheel Sit-down, Cushion Tire, AC Power	2,500 – 4,000	E25Z / E30Z / E35Z / E40ZS
		4,500 – 6,500	E45Z / E50Z / E55Z / E60Z / E65Z
		7,000 – 12,000	E70Z / E80Z / E100Z / E100ZS / E120Z
	4 Wheel Sit-down, Pneumatic Tire, AC Power	4,000 – 6,500	J40Z / J50Z / J60Z / J65Z
	3 Wheel Sit-down, Cushion Tire, AC Power	3,000 – 4,000	J30ZT / J35ZT / J40ZT
	3 Wheel StanDrive, Cushion Tire	3,000 – 4,000	E30HSD / E35HSD / E40HSD
Motorized Hand 	Walkie Motorized Hand Low Lift Pallet	4,000 – 5,000	W40Z / W50Z
		6,000 – 8,000	W60Z / W65Z / W80Z
		4,000	GB60Z
	Walkie / Rider Motorized Hand Pallet	6,000 – 8,000	B60Z / B80Z
		6,000 – 8,000	C60Z / C80Z
		10,000 – 15,000	T5Z / T7Z
	Walkie Stacker Motorized Hand Pallet	2,500 – 4,000	W25ZA ₂ / W30ZA ₂ / W40ZA
		2,000 – 3,000	W20ZR / W30ZR
		2,500 – 4,000	W25ZC / W30ZC / W40ZC
Big & Jumbo Trucks 	HD Series; Sit-down, Counterbalanced IC, Pneumatic Tire Heavy-Duty	17,000 – 36,000	H170HD / H190HD / H210HD / H230HD / H250HD / H280HD / H300HD / H330HD / H360HD
	Empty Container Handler	15,000	H360HD-EC4
		15,400 – 20,000	H400-HD-EC5 / H450-HDS-EC6 / H450HD-EC6 / H500HD-EC6
	Versatile Forklift Truck	40,500 – 45,000	H400HDS / H400HD / H450HDS / H450HD
		55,000 – 70,000	H550F / H550FS / H620F / H620FS / H650F / H700F / H700FS
	Masted Container Handler	88,185	H1050HD-CH / H1150HD-CH
	Forklift Truck	80,000 – 105,000	H800HD / H900HD / H970HDS / H1050HDS / H1050HD
	YardMaster II	60,000 – 101,000	HR45-27 / HR45-31 / HR45-36 / HR45-40 / HR45-41S / HR45-41L / HR45-41LS

Our Internal Combustion Pneumatic Tire Fortis® Series of trucks were designed to help you move more in less time. Our engineers combined the toughest engine components with customized performance to create a rugged, durable lift truck that thrives in your challenging applications. Unsurpassed operator comfort means your team can work longer without getting fatigued. And a lower cost of operations equals a healthier bottom line for your company.



H80FT

INTERNAL COMBUSTION PNEUMATIC TIRE LIFT TRUCKS



H30-40FT/S

Productivity means moving more of your loads in less time with less cost. The Hyster® Fortis® series has been proved to lead the industry in productivity through performance, ergonomics (operator comfort and control), service uptime and dependability.



H40-70FT

Approximately 70% of industrial lift truck downtime results from problems with the powertrain, electrical system, cooling system or hydraulic system. With the Hyster Fortis, many of these mechanical issues become a thing of the past as design advances have reduced downtime by up to 30%.



H80-120FT

The full floating design of the drive axle lets the axle housing, not the shafts, carry the weight of the load, enhancing dependability and reliability for a longer service life. Hyster premium self-adjusting brakes provide excellent inching or stopping power.



H135-155FT

The Fortis series choice of high output engines, performance transmissions, hydraulic controls and cooling system options allows you to customize your truck to optimize the productivity in your application.

special features



The Hyster stability system reduces truck lean in turns, improving lateral stability. Even with the reduced lean, the innovative steer axle mounting design allows for superior travel over uneven surfaces.



The Pacesetter VSM™ industrial onboard computer manages all vehicle systems to optimize performance and significantly increase overall reliability and enhance diagnostic capabilities for maximum uptime.



The elastomeric-mounted Hyster designed cast ductile iron steer axle with transverse, double-acting hydraulic cylinder, tapered roller spindle support bearings and non-adjustable tie rods provide maximum durability and superior steering control for easy maneuvering and low maintenance.



Hyster Company's Internal Combustion Cushion Tire Lift Trucks, part of the Fortis® series, represent a breakthrough in how lift trucks are designed, built and acquired. Drawing on Hyster Company's legacy of strength, durability, and toughness, the Fortis concept simplifies lift truck purchases with a tiered system of pre-configured engine-transmission bundles. Buying a Fortis means you maximize your purchasing power by buying only the features you need for your application. Using a truck from the Fortis series means low cost of operations, dependability and owning a lift truck that's still going strong long after the day's work is done.

\$155FT

INTERNAL COMBUSTION CUSHION TIRE LIFT TRUCKS



S30-40FT/S

The right tools make any job easier, which is why the Hyster® Fortis® series is such a smart purchase. With the toughest powertrain in the industry, industrial strength electronics and unsurpassed operator ergonomics, Fortis forklift trucks are an easy choice.



S40-70FT

The Fortis line of lift trucks offers multiple powertrain configurations. With three pre-configured engine-transmission bundles to choose from on the S40-70FT series, you can select the right one to specifically meet your application requirements and business objectives.



S80-120FT

The S80-120FT series offers multiple chassis configurations including the Box Car Special (BCS), Paper Roll Special (PRS), and Short Truck Length (FTS). No matter what the application we've got the right lift truck for you.



S135-155FT

The S135-155FT series comes with Standard Oil Cooled Wet Disc brakes, a unique brake system providing exceptional service life and performance, even in wet and dirty environments. These brakes are basically maintenance free, and require no adjustments.

special features



The engine cover, hinged at the rear, offers superior service access to the engine compartment with an opening angle of 85 degrees. The tough engine cover is made of a durable, crack-resistant, thermoset polyester resin reinforced with fiberglass.



Patented DuraMatch™ transmission provides breakthrough features that include the Auto Deceleration System, controlled rollback on ramps, and controlled power reversals to move loads more efficiently with less operator fatigue and product damage.



The Hyster Fortis line of lift trucks offers two configurations that employ cowl mounted levers or TouchPoint™ mini-levers to provide you unsurpassed, low effort, tactile control of all hydraulic functions.



Careful attention to ergonomics and serviceability make Hyster® narrow aisle lift trucks some of the most productive and dependable in their class. If your warehouse incorporates a narrow aisle design, there is a Hyster lift truck to fit your needs. Choose from single or double reach trucks, order pickers or our very narrow aisle (VNA) man-up turret trucks.

N35ZR

NARROW AISLE LIFT TRUCKS



N35-40ZRS/N30ZDRS and N35-45ZR/N30-35ZDR

The availability of two operator stances—either fore/aft or side stance—as well as the cooler/freezer or subZERO packages, demonstrates versatility in design. The AC reach truck product line offers a wide range of options including fork height display, fork camera, fork laser line, shelf height selector system and a load weight display.



R30XMS2 Standard OrderPicker R30XM2 Counterbalanced Premium OrderPicker

R30XMA2 Straddle Premium OrderPicker

R30XMF2 OrderPicker Furniture Mover

You'll love our orderpicker's ergonomically superior workstation; a spacious platform with anti-fatigue floor mat, fixed-hoop rails and a multi-function control handle. It's also equipped, standard, with other operator amenities like a flow-through ventilation wire mesh screen, storage pockets, removable trash bin and a cup holder.



V30-35ZMU

Our AC traction, hoist and steering motors have no brushes to check or replace resulting in extended service intervals. This along with features such as superior energy efficiency, continuous vehicle system monitoring to name a few, make the V30-35ZMU very narrow aisle turret trucks cost less to operate and increase your productivity. Five chassis choices, three operator compartments configurations and either a 48- or 72-volt system are all available.

special features



Our reach trucks offer the largest operator compartment in the industry and feature a low 9.6" step height and suspended floor plate with thick floor mat to help reduce the stress on your operator's legs for improved productivity. The optional comfort package provides an adjustable height backrest and armrest support, along with an adjustable steer wheel, which optimizes positioning and comfort for a wide range of operators.



Double sealed electrical connections are used throughout the control wire harnesses because they provide a positive mechanical lock, reducing possibilities of loose connections. The IP66 rating provides a waterproof connection and is sealed to prevent contamination.



Hyster® reach trucks offer an optional laser level which provides a laser line at the fork tips to indicate fork position and an optional fork camera which provides a fork eye view of the pallet entry at elevated heights, enhancing retrieval and put away capabilities.



Exceptionally durable, Hyster® trucks are also comfortable and easy to operate. You can see this throughout our entire line of Electric lift trucks, including our AC Series, as well as the StanDrive models. Ideal for warehouse, retail or industrial applications, the AC series lift trucks are powered by an AC system tough enough to take on just about anything.

Hyster sets the standard in materials handling with brushless AC technology. AC technology eliminates the motor brushes found in other lift trucks and thus eliminates scheduled downtime and the cost for parts and service. And our optional brushless hoist motor will never require periodic maintenance. This series of lift trucks is designed to be versatile and productive, all with a low cost of operation.

ELECTRIC COUNTERBALANCED LIFT TRUCKS



E25-40ZS, E45-60Z and E70-120Z

When you need a lift truck that can pull its own weight, the E25-40ZS, E45-65Z and the E70-120Z AC Power series lift trucks from Hyster Company do that and much more. The trucks are powered by a 36- or 48-volt AC system and are tough enough to take on even your heaviest loads. These series' are made to handle from 2,500 to 12,000 lbs.



J40-65Z

The right tools make the job easier. The J40-65Z series lift trucks is the right tool for many applications. Pneumatic tires help reduce vibration to provide a smooth, comfortable ride, even over less than ideal surfaces both indoor and outdoor. Best of all, AC motors are virtually silent, enhancing operators' awareness of their surroundings.



J30-40ZT

The J30-40ZT series three-wheel configuration provides a tighter turning radius for unparalleled maneuverability that makes stacking in limited space and congested loading bays easier than ever. The dual steer wheels provide a smoother, more stable ride.



E30-40HSD

From dock to stock and anywhere in between, the Hyster® StanDrive E30-40HSD series is your versatile materials handling workhorse. Engineered with superior ergonomics, these 3,000 – 4,000-pound capacity lift trucks are easy to operate and demonstrate that increased operator comfort improves productivity. Our operator compartment is also ergonomically designed with productivity in mind. Operator controls are positioned to allow either a side stance or a 45-degree stance for maximum efficiency, visibility and custom comfort.

special features



From the 3-point entry/exit system to the uncluttered floor plate and the tilt steer column, the ergonomically designed compartment plays a big role in improving productivity. A variety of seat options are available to fit most any customer needs.



MONOTROL® Pedal- One foot control of acceleration and direction, leaving your hands free for steering and operating hydraulic levers. The Hyster MONOTROL® pedal helps keep your operators more productive.



The AC traction and hydraulic controller are conveniently located inside the rear counterweight for easy access and servicing. The high strength aluminum alloy cover with rubber seal maximizes protection for all components from dust, moisture and impacts.



Hyster® manufactures and markets a wide range of motorized hand lift trucks designed to meet the toughest warehousing and retail needs. Our products include walkie, walkie/riders, reach and straddle stackers as well as HyBot, our exclusive automated laser guided walkie product. Exceptional maneuverability and industry exclusive options such as the W40Z Freighter's Special give your operators the power to get more done. Environmental packages including the Cooler/Freezer Package and the Extreme Corrosion/Wash Down Package will stand up to even the harshest conditions. The Power Assist Steer option (available on the B80Z^{AC}) reduces operator steer effort for less fatigue, increases truck maneuverability, and accommodates a wide variety of operators.

B80Z^{AC}

special features



In cold room and freezer applications, your pallet trucks require protection. That's why Hyster offers two optional application/environmental packages for low temperature applications; the cooler/freezer package for temperatures from 0°F to 120°F and the sub^{ZERO} Freezer Package for temperatures from -40° to +120°F.



Hyster offers an optional Extreme Corrosion/Wash Down Package with a galvanized frame, lift linkage, battery well, and fork weldment. Where other lift trucks would rust and require additional cleaning and repainting, the B80Z^{AC} with the Extreme Corrosion/Wash Down Package keeps on trucking. The galvanized frame pallet truck is designed for use in highly corrosive environments like food processing, pickling, tannery, chemical, salt and brine industries.

MOTORIZED HAND LIFT TRUCKS



C60Z, C80Z

The C60-80Z Center Rider Pallet Truck Series has a welded heavy-duty steel plate/bar constructed frame and forks with steel casings for high stress areas that provides superior rigidity and unrivaled durability. An SEM drive motor unit with integral, tapered rolled steer bearing enhances control as you move from staging loads and crossing dock boards to moving in and out of trailers. A 3-position tilt steer column and a 25 inch wide steer handle with full rotary grips that control travel speed and direction provides you excellent ergonomics for high speed transporting of goods.



T5Z, T7Z

The Hyster T5Z and T7Z Tow Tractors provide you the towing capacities to meet your needs. The 3-position tilt steer column, and a 17 inch wide steer handle (with full rotary grips that control travel speed and direction) provide you excellent ergonomics, and the floor mounted, high speed pedal's low profile provides easy access to maximum travel speed. The standard cushioned backpad, bulkhead pad and thick anti-fatigue floor mat provide excellent comfort when the operator is in the transport position. A large operator platform with low step-in height affords quick entry/exit onto the truck, especially for those applications where walking through is common.



W40Z, W50Z, W60Z, W80Z

Hyster® walkie motorized pallet trucks offer exceptional maneuverability due to our legendary ergonomics and performance innovations. Features such as creep speed and fingertip control put the power to be productive in your operators' hands. The Freightier's Special option offers shorter fork tips and a unique bumper profile, making loads easier to pin-wheel inside trailers allowing you to place two additional pallets in a trailer quickly and efficiently. Optional environmental packages ensure that our trucks will stand up to some of the toughest working conditions.



W25-30ZA₂, W40ZA, W20-30ZR, W25-40ZC

Whether your material handling jobs include unloading or loading trailers, dockside maneuvering, or stocking, the Hyster Walkie Reach, Straddle and Counterbalanced stacker line of motorized pallet trucks gives you big capacity and productivity with the operational cost of a walkie rather than a rider. Our superior ergonomics along with the versatility of User Selectable Performance Modes will help to increase your productivity. The bottom mounted steering control handle's ergonomic, easy-to-operate, finger tip control of lift/lower, reach extension/retraction (W20-30ZR only), travel speed and direction, and optional sideshift makes load handling easier and more precise, increasing your productivity. The creep or "turtle" speed button, located conveniently on the bottom-side of the handle allows you to maneuver the walkie stackers in and out of tight areas, with the steer handle in the upright position.



B60Z^{AC}, B80Z^{AC}

Hyster Company has the answer to all your pallet truck challenges with the B60Z^{AC} and B80Z^{AC} series. These 6,000 - 8,000 lb. capacity units feature optional fork lengths as well as application/environmental packages designed to accommodate your individual requirements, all while delivering advanced productivity, exceptional dependability, and superior serviceability – making the B60Z^{AC} and B80Z^{AC} some of the best values available in motorized walkie/rider models. AC technology combined with the CANbus system delivers advanced productivity, exceptional dependability and superior serviceability which means lower cost of operation. The optional Power Assist Steer (B80Z^{AC} only) helps reduce fatigue and improves productivity.



HyBot (GB60Z)

Experience the bottom-line boosting qualities of our evolutionary HyBot™ automated walkie pallet truck. With the HyBot you get benefits like labor savings, timely arrival of materials, and reduced plant and product damage. HyBot's rotating laser provides precise positioning superior to wire guidance systems. The HyBot uses a wireless paging system to send announcements to the operator that attention is needed.



Hyster® Big and Jumbo Trucks make even the heaviest loads and toughest working conditions like material ship yards seem simple. From the Empty Container Handlers to the YardMaster II Reach Stacker, you will find a Hyster truck to meet your heavy lifting needs. Hyster Big and Jumbo Trucks are built with the same commitment to reliability, durability and innovation as all other Hyster lift trucks.

special features



The ergonomic design of the cab and controls reduces operator fatigue and delivers improved productivity. The ComforCab II™ is large and uncluttered, allowing the operator ample room for auxiliary options. Operator compartment features a spacious environment with an adjustable suspension seat, with integrated armrest and low effort controls, 4-way adjustable steering wheel, and power-assisted steering and brakes. The cab's structural design creates excellent all-around visibility.

BIG AND JUMBO TRUCKS



H170-360HD

The H170-360HD series is quality throughout from the ComforCab II™ operator compartment with its uncluttered floor design, load sensing power steering and hydraulic controls, to unrivaled visibility with our exclusive Vista Mast. This quality, dependability and attention to ergonomics are all designed to increase the productivity of your operators. And with the side tilting ComforCab II™; all engine, transmission and other service check points are conveniently located for quick maintenance. Daily service checks can be completed in less than 10 minutes which equals a lower cost of operation to your organization.



H400-500HD-EC

The H400-500HD-EC series is the new pace setter in the container handling industry offering the same reliability and durability as all other Hyster® container handlers. This series comes with the powerful Cummins QSB6.7 turbo charged diesel engine. This engine meets Tier III emissions standards so not only is it powerful but it is also friendly to our environment. And so your operators are comfortable and productive, the H400-500HD-EC series includes our ergonomically advanced ComforCab II™. The HD400-500-EC series strikes an excellent balance in operator comfort, outstanding performance and serviceability.



H360HD-EC4

The H360HD-EC4 comes with the Cummins QSB5.9-155 diesel engine, hydrostatic load sense steering, unique rear light cluster (brake, back-up and turn signals), open operator cab, VISTA mast, 3-speed powershift transmission, and wet disk brakes. This agile empty container handler gives you the reliability, maneuverability and durability to easily handle your toughest duty-cycle. The gas-spring gull wing doors and manual tilting cab make access to over 95 percent of the serviceable items quick and easy. The HD360-EC4 strikes an excellent balance in operator comfort, unmatched performance and unsurpassed serviceability.



H400-450HD/S

The H400-450HD/S fork lift truck provides durability, reliability, a tighter turning radius and increased maneuverability for more efficient load handling. All of this while decreasing cost of operation and increasing productivity levels. These are among the most compact machines on the market today and the short-wheelbase models (H400HDS and H450HDS) are unique in their capacity class making them superior for applications where a tight turning radius is critical. The Cummins QSB6.7 industrial diesel engine, with turbocharger, is both powerful and clean meeting Tier III emissions standards. And the H400-450HD/S series also boasts the latest in comfort with Hyster ComforCab II™, the "state of the art" in driver comfort, ergonomics and visibility.



YardMaster II

special features



The Hyster® exclusive Vista masts widely spaced channels and overhead guard provide you with the industry's best all-around visibility for more confident load handling.



Diagnostics have been made simple with the state-of-the-art multi-function display panel which provides at-a-glance information via 16 warning lights, 5 gauges and dual function LCD.

BIG AND JUMBO TRUCKS



H550-700F/FS

If your operation needs a rugged, versatile lift truck, the H550-700F/FS series is your performance solution. Nestled under the gull-wing hood of these lift trucks is an 8.3 liter, in-line Cummins six cylinder diesel engine. This turbocharged engine delivers 215 horsepower at 2,500 rpm. It's smooth, powerful and efficient. Extra heavy duty wet brakes at each drive wheel provide superior stopping power. Like all Hyster® lift trucks, the H550-700F/FS can be customized with just about any optional attachment you will need to pick up, grab or lift your loads.



H1050-1150HD-CH

The H1050-1150D-CH line of mast top pick trucks can handle up to 88,185 lbs. under the spreader, giving you the strength to move even the heaviest cargo anywhere it needs to go. The trucks' lift capabilities allow true 5-high stacking for increased container density. Engineering advances have made these trucks some of the most rugged and reliable on the market. As with any Hyster lift truck, the operator will feel right at home in the comfortable, ergonomically advanced ComforCab II™. Outstanding productivity, durability, and comfort - the H1050-1150HD-CH is the smart choice for container handling.



H800-1050HD/S

The H800-1050HD/S series includes a front mounted cab designed for fork tip visibility. We have incorporated proven designs from our very successful container handlers to create one of the most durable, dependable and most powerful trucks in the world. All this power and this truck's Cummins QSM 11 engines even meet Tier III emission standards. And the H800-1050HD/S series also boasts the latest in comfort with Hyster ComforCab II™, the "state of the art" in driver comfort, ergonomics and visibility. The H800-1050HD/S lift trucks will conquer any challenge.



YardMaster II

The YardMaster II reach stacker series will turn circles around the competition. This series of reach stacker trucks offers the sharpest turning radius in the container handling business. Faster lift speeds, superior visibility and the standard Cummins 10.8L QSM 11 - 300 horsepower engine make the YardMaster II a leader in the container handling industry. Like all other Hyster lift trucks, the YardMaster II offers superb ergonomics designed to reduce operator fatigue and increase productivity. The robust, high-strength boom has the capability to stack 9'6" or 8'6" containers 5-high in the first row. So, if your application requires heavy duty container stacking this is the truck for you.



Hyster Dealer Network

Nothing adds more value to your new Hyster® lift truck than getting the industry's most responsive and comprehensive 'after-the-sale' support. Our North American Hyster dealer network consists of over 220 authorized locations with an average of more than 32 years of experience in the materials handling business. These carefully chosen dealers and the people they employ are our greatest asset. We partner with dealers who can and are willing to make the necessary investments in capital, infrastructure and people to remain your first choice in material handling solutions.

Hyster dealers understand your business and are professionals who can assist you in selecting the right truck for your business, as well as developing an affordable financing plan. Through their parts department, you have ready access to genuine Hyster and UNISOURCE™ parts, expert mechanics, convenient repairs and maintenance, and operator or service training. Fully equipped service vehicles can bring responsive support to you quickly. All of which helps keep your operation on the move. In addition, with 14,000 rental units and 30,000 fleet contracts under management, they know how to manage your fleet at the most efficient cost to your operation, period!

HYSTER® DEALERS: YOUR TOTAL SOLUTION PROVIDER

Parts Program

Our “One-Stop Source” for Everyday Low Pricing on more than 2 Million parts that cover 90 different brands of materials handling equipment. The UNISOURCE parts and service program is your convenient, competitively priced single source for everything from simple gaskets to complex transmission assemblies.

Every UNISOURCE part offered is engineered to meet rigorous design standards. And using state-of-the-art testing and analysis techniques throughout the development of replacement parts frequently makes them better than the original equipment parts they replace. To complete these offerings, the UNISOURCE program also supplies everyday accessory and supply items that are vital to the smooth functioning of your maintenance and repair program.

Unrivaled Heritage

Hyster Company continues to lead the materials handling industry in innovative product designs after 9 decades. Over 120 current lift truck model offerings powered by either gasoline, LPG, diesel or electric with capacities ranging from 2,000 to 105,000 lbs. make us the industry's only lift truck manufacturer to offer you complete solutions to all your materials handling needs whether it's indoor, outdoor, boxcar, narrow-aisle or OrderPicking.

Hyster Fleet Services

Hyster Company has delivered materials handling innovations and cost-effective solutions for nearly 80 years. In addition, Hyster Fleet has assisted some of the top Fortune 100 companies in providing bottom-line solutions. Together, we have identified over \$170 million in potential operating expense reductions. Capitalizing on years of experience, a strong dealer network, and utilization of latest technology, Hyster Fleet can deliver unmatched results in compressing costs. While other companies can offer basic Fleet services, Hyster Fleet delivers results with FleetSmart; your single-source fleet management solution for lowering operating costs and improving productivity.

Hyster® Capital

Your local Hyster dealer has a multitude of creative financing solutions. They know the products, the marketplace and the challenges you're typically facing when you need to acquire new equipment. Your Hyster dealer is skilled to react and provide you solutions to special financing requirements or market demands immediately. They are committed to making the process as easy as possible by including everything your application requires into a single, convenient package.

We know that financing new additions to your fleet can sometimes be challenging. That's why your Hyster dealer has a long list of ways for you to fund your purchase. We are skilled in arranging solutions for special financing requirements, taking the difficulties out of buying the equipment you need. Whether you purchase or lease a new or used lift truck, Hyster Capital offers better service and competitive rates, ensuring you receive the value you deserve.

SPED

If you require customized attachments or specialized equipment, our Special Products Engineering Department can provide you a resolution. SPED will help you customize your truck. Whether your application is paper, steel, lumber or the food industry, together, we can solve your specific application needs. We can make the right truck for you.

National Accounts

If you have lift trucks in many different locations around the country or even the world, you could reduce your cost of operation with the help of Hyster National Accounts. This cost-effective solution will also help increase your operation's productivity.

Hyster National Accounts enjoy the convenience of dealing with one source for all their materials handling needs. No more diversity of pricing or a variety of lift trucks that need repair.

A National Account Manager will evaluate your business and help develop a program for you that makes sense - a program that will assist you in maximizing your operation's productivity. And you can be assured of support with the entire Hyster dealer organization and Hyster Company behind you.

Many Fortune 500 companies enjoy the benefits of being a Hyster National Account.

Operator and Service Training

Hyster Company recognizes that proper training is a key element of a profitable company. That's why your local authorized Hyster dealer offers a training program for your lift truck operators as well as those who maintain your vehicles. Proper education in running and servicing lift trucks cuts down on the number of repairs and risk of injuries due to accidents while increasing productivity. All of our trainers are professionals with experience in materials handling.

HYSTER® NORTH AMERICAN DEALER LOCATIONS

UNITED STATES OF AMERICA

AMERICAN MACHINERY, INC.

Hilo, HI (808) 961-6673
Kahului Maui, HI (808) 877-5957
Kailua Kona, HI (808) 329-5574
Kapolei, HI (808) 682-8282
Lihue, Kauai, HI (808) 246-0097

ARNOLD MACHINERY COMPANY

Flagstaff, AZ (928) 527-1725
Laveen, AZ (602) 237-3755
Tucson, AZ (520) 294-7677
Idaho Falls, ID (208) 523-2222
Meridian, ID (208) 887-6000
Twin Falls, ID (208) 733-1715
Elko, NV (775) 738-4443
Las Vegas, NV (702) 642-9000
Salt Lake City, UT (801) 974-4000

BARLOWORLD HANDLING

Birmingham, AL (205) 520-2000
Decatur, AL (256) 355-3226
Dothan, AL (334) 793-4927
Mobile, AL (251) 478-2223
Montgomery, AL (334) 832-4591
Tuscaloosa, AL (205) 758-0101
Fort Smith, AR (479) 646-7200
Little Rock, AR (501) 665-7200
Springdale, AR (479) 756-5300
Albany, FL (229) 436-7744
Bartow, FL (863) 533-6000
Jacksonville, FL (904) 260-6105
Miami, FL (305) 624-1511
Orlando, FL (407) 841-4202
Tampa, FL (813) 623-6700
Augusta, GA (706) 650-9500
Columbus, GA (706) 596-0041
Dalton, GA (706) 259-4895
Decatur, GA (770) 987-7666
Macon, GA (478) 474-2421
Savannah, GA (912) 964 4830
Tupelo, MS (662) 844-4648
Charlotte, NC (704) 588-1300
Greensboro, NC (336) 668-2701
Fayetteville, NC (910) 483-9025
Morrisville, NC (919) 468-9033
Conover, NC (828) 465-4430
Charleston, SC (843) 577-3090
Florence, SC (843) 667-4401
Greer, SC (864) 877-5222
W. Columbia, SC (803) 796-7300
Knoxville, TN (865) 637-6161
Jackson, TN (731) 664-7007
Smyrna, TN (615) 220-5320
Memphis, TN (901) 795-7200

BOHL EQUIPMENT COMPANY

Ft. Wayne, IN (260) 436-2325
Marion, OH (740) 387-1100
Toledo, OH (419) 476-7525

DEEP SOUTH EQUIPMENT COMPANY

Baton Rouge, LA (225) 383-6117
New Orleans, LA (504) 254-2700
Shreveport, LA (318) 621-9000
Jackson, MS (601) 939-9655
Tyler, TX (903) 595-6440

EQUIPCO DIVISION PHILLIPS CORP.

Bridgeville, PA (412) 221-2800
Cochran, PA (814) 425-3269

G.W. VAN KEPPEL COMPANY

Kansas City, KS (913) 281-4949
Springfield, MO (417) 865-3550
Oklahoma City, OK (405) 495-0606
Tulsa, OK (918) 836-8851

GREAT LAKES POWER LIFT

Saginaw, MI (989) 777-7888
Taylor, MI (734) 947-1991
Warren, MI (586) 759-5500

HYSTER NEW ENGLAND, INC.

Berlin, CT (860) 828-0521
North Billerica, MA (978) 670-3000
Scarborough, ME (207) 883-5531
Pembroke, NH (603) 224-9978

IOWA MACHINERY & SUPPLY CO., INC.

Cedar Rapids, IA (319) 363-1736
Des Moines, IA (515) 288-0123
Ottumwa, IA (641) 684-4832
Waterloo, IA (319) 235-7035

JOHNSON LIFT / HYSTER

Anaheim, CA (714) 630-6161
City of Industry, CA (562) 692-9311
El Centro, CA (760) 352-6265
Oxnard, CA (805) 487-7572
Riverside, CA (951) 276-0228
San Diego, CA (858) 566-4181

LIFTECH EQUIPMENT COMPANIES, INC.

East Syracuse, NY (315) 463-7333
Lancaster, NY (716) 684-9040
Rochester, NY (585) 328-6380
Schenectady, NY (518) 356-5932
South Burlington, VT (802) 864-1841

MHECO (AN ARNOLD COMPANY)

Colorado Springs, CO (719) 528-8672
Denver, CO (303) 573-5333
Grand Junction, CO (970) 241-2320

MCCALL HANDLING COMPANY

Delmar, DE (302) 846-2334
Baltimore, MD (410) 244-1700
Forestville, MD (301) 735-3111
Hagerstown, MD (301) 223-1555

MEE MATERIAL HANDLING EQUIPMENT

Rockford, IL (815) 398-5800
Kaukauna, WI (920) 766-5521
Madison, WI (608) 273-1234
Milwaukee, WI (414) 353-3300

MH EQUIPMENT COMPANY

Danville, IL (217) 443-6965
Decatur, IL (217) 233-7965
East Moline, IL (309) 796-0265
Ottawa, IL (815) 434-5745
Peoria, IL (309) 686-4024
Evansville, IN (812) 475-8510
Indianapolis, IN (317) 240-6300
Bowling Green, KY (270) 842-3535
Lexington, KY (859) 253-1682
Louisville, KY (502) 962-6560
Paducah, KY (270) 442-6930
La Vista, NE (402) 734-1260
Grand Island, NE (308) 382-3585
Cincinnati, OH (513) 681-2200
Dayton, OH (937) 890-6800
Grove City, OH (614) 871-1571
Twinsburg, OH (330) 425-2476
Erie, PA (614) 871-1571
Charleston, WV (304) 776-6900

MID-STATE INDUSTRIAL SERVICES, INC.

Elkhart, IN (574) 266-8027
Eaton Rapids, MI (517) 663-2106
Grand Rapids, MI (616) 954-2845
Springfield, MI (269) 965-3317

MODERN HANDLING EQUIPMENT CO. OF PA

New Castle, DE (302) 322-2999
West Berlin, NJ (215) 943-9100
Allentown, PA (610) 398-1101
Bristol, PA (215) 943-9100
Lancaster, PA (717) 290-1378
Reading, PA (610) 373-5402
Uwchland, PA (610) 458-8100
Wilkes-Barre, PA (570) 823-5127
Williamsport, PA (570) 326-1767
York, PA (717) 764-8529

MODERN HANDLING EQUIPMENT OF NJ, INC.

Edison, NJ (732) 738-9200
Hasbrouck Heights, NJ (201) 288-1441

PAPÉ MATERIAL HANDLING, INC.

Bakersfield, CA (661) 393-3673
Concord, CA (925) 521-5400
Eureka, CA (707) 443-3015
Fremont, CA (510) 661-5700
Fresno, CA (559) 487-1160
Modesto, CA (209) 526-1577
Sacramento, CA (916) 641-3434
Salinas, CA (831) 775-0140
Santa Rosa, CA (707) 586-8888
Missoula, MT (406) 728-9221
Sparks, NV (775) 356-9333
Eugene, OR (541) 689-7407
Medford, OR (541) 779-3444
Portland, OR (503) 639-8910
Arlington, WA (360) 474-8461
Bellingham, WA (360) 756-6572
East Wenatchee, WA (509) 884-2934
Fife, WA (253) 926-4386
Pasco, WA (509) 545-1959
Seattle, WA (206) 722-5800
Spokane, WA (509) 534-0678
Yakima, WA (509) 248-5636

RDO MATERIAL HANDLING CO.

Eagan, MN (651) 905-7025
Marshall, MN (507) 532-0994
Moorhead, MN (701) 526-2200
Rochester, MN (507) 282-8888
Sauk Rapids, MN (320) 259-6222
Bismarck, ND (701) 223-5798
Grand Forks, ND (701) 772-4842
Minot, ND (701) 852-3962

SELLERS EQUIPMENT, INC.

Garden City, KS (620) 275-9621
Salina, KS (785) 823-6378
Topeka, KS (785) 862-0031
Wichita, KS (316) 943-9311

SHIPPING UTILITIES, INC.

Scott City, MO (573) 332-8023
St. Louis, MO (314) 426-4800

STEWART & STEVENSON

Albuquerque, NM (505) 881-3511
Farmington, NM (505) 325-5071
Austin, TX (512) 251-6120
Corpus Christi, TX (361) 289-5350
Dallas, TX (214) 631-8218
El Paso, TX (915) 790-1848
Fort Worth, TX (817) 496-1355
Houston, TX (713) 671-6300
Laredo, TX (956) 722-2100
Lubbock, TX (806) 745-4224
Nederland, TX (409) 727-1436
Odessa, TX (432) 563-4800
Pharr, TX (956) 767-8880
San Antonio, TX (210) 662-1000
Waco, TX (254) 857-4351
Wichita Falls, TX (940) 322-5227

UNITED LIFT TRUCK L.P.

Bellwood, IL (708) 547-7300
Lansing, IL (708) 474-0400
St. Charles, IL (630) 845-6600

VBS, INC. MATERIAL HANDLING EQUIPMENT

Chesapeake, VA (757) 485-9800
Richmond, VA (804) 232-7816
Roanoke, VA (540) 342-8972
Winchester, VA (540) 665-0320
Rocky Mount, NC (252) 446-303

VICCARO EQUIPMENT CORPORATION

Hauppauge, NY (631) 582-7240

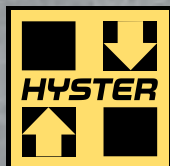
CANADA

HARVEY & COMPANY LIMITED

Corner Brook, NF (709) 634-4336
Mount Pearl, NF (709) 745-6910


WAJAX INDUSTRIES LIMITED

Calgary, AB (403) 279-7278
Edmonton, AB (780) 483-6641
Fort McMurray, AB (780) 791-6447
Grande Prairie, AB (780) 538-3440
Campbell River, BC (250) 287-7177
Kamloops, BC (250) 374-5055
Langley, BC (604) 513-2216
Nanaimo, BC (250) 755-2005
Prince George, BC (250) 562-7321
Sparwood, BC (250) 425-9900
Terrace, BC (250) 638-1850
Winnipeg, MB (204) 255-2214
Moncton, NB (506) 857-8870
Wabush, Nfld (709) 282-3626
Dartmouth, NS (902) 468-7352
Dryden, ON (807) 221-2577
Gloucester, ON (613) 739-2990
Lively, ON (705) 692-3656
London, ON (519) 685-1172
Milton, ON (905) 693-0435
Mississauga, ON (905) 624-5611
Thunder Bay, ON (807) 577-1111
Timmins, ON (705) 267-7000
Windsor, ON (519) 944-8118
Granby, PQ (450) 378-9891
Lachine, PQ (514) 639-7500
Quebec City, PQ (418) 681-3555
St-Felicien, PQ (418) 679-4623
Saskatoon, SK (306) 934-2858



Hyster Company
P.O. Box 7006
Greenville, North Carolina
27835-7006
Part No. FULLLINE/B
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